









small & disadvantaged business opportunities



## **NMCI** Initiative

The Navy Marine Corps Intranet (NMCI) is a long-term contractual arrangement between the Department of the Navy (DoN) and the private sector to deliver comprehensive, end-to-end information services including capital infrastructure improvements, maintenance, training and operation of the full spectrum of information technology required by our Naval and Marine Corps warfighters.



The scope of this effort includes everything necessary to ensure the secure transmission of voice, video, and data information between authorized users within the Continental United States (CONUS), Hawaii, Guantanamo Bay (Cuba), Puerto Rico and Iceland.

## Small and Disadvantaged Business Opportunity is Incentive Driven!

An effort of this magnitude will provide a unique opportunity for the Small and Disadvantaged Business. Under the NMCI RFP, a company is considered "small" if they are certified as a small business under either Standard Industrial Classification Code Series 73 or 48. In order to ensure maximum participation by small and disadvantaged business, the NMCI request for proposal (RFP) has stipulated that the prime contractor's approved Subcontracting Plan is a material requirement of this contract. The contracting levels stipulated in the approved plan will be the subcontracting standard by which the contractor is evaluated. The minimum requirement for subcontracting under the NMCI initiative is a percentage of total award amounts as follows:

Category	Minimum Requirement
Total Small Business Concerns (including small disadvantaged and women-owened small business)	35%
Small Disadvantaged Businesses	5% (of total 35%)
Women-Owned Businesses	5% (of total 35%)

It is further required that the prime contractor will subcontract 10% of the 35% requirement with first tier subcontractors who will be paid directly by DoN. First, second and third tier subcontractors will count toward meeting the subcontracting goals of this procurement. In addition, the contractor is highly encouraged to use subcontractors in the categories of: Hubzones, HBMCIU, Section (8a) and Javis/Wagner/O'Day.

Incentives for the prime contractor are included in the contract to encourage maximum small and disadvantaged business participation at a higher level than the contract requirement of 35% overall, and 10% subcontracted to the first tier. Beginning six months after award, the contractor will submit statistics for the previous six months showing actual amounts of subcontracted dollars directed to small and small disadvantaged businesses. If this amount exceeds the contracting plan, an incentive payment will be awarded. Of course, the reverse is applied to the contract price if the contractor fails to meet its goal. Through this process the NMCI management team will ensure that actual subcontracting opportunities meet or exceed the subcontracting plan.



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